## IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF VIRGINIA ALEXANDRIA DIVISION

| <b>RUTH SMITH,</b> individually and on behalf of |
|--|
| all others similarly situated,                   |

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Case No. 1:22-cv-00081 (LMB/TCB)

**SUNPATH, LTD.,** a Massachusetts corporation,

Defendant.

## DEFENDANT SUNPATH, LTD.'S RULE 26(a)(3) PRETRIAL DISCLOSURES

Pursuant to Federal Rule of Civil Procedure 26(a)(3) and this Court's Scheduling Order of August 5, 2022 (ECF 25), Defendant SunPath, Ltd. ("SunPath"), by counsel, hereby submits the following list of witnesses, deposition designations, and exhibits for use at trial in this matter:

1. The name, and if not previously provided, the address and telephone number of each witness – separately identifying those the party expects to present and those it may call if the need arises:

| Witness Name  | Will Call | May Call |
|---|-----------|----------|
| Ruth Smith  | X         |          |
| Andrew Garcia – Corporate Designee of SunPath, Ltd.   | X         |          |
| Kobi Chukran – Corporate Designee of Chukran Management Group d/b/a American Protection (by deposition designation) |           | X        |
| Defendant reserves the right to call other witnesses named in Plaintiff's Rule 26(a)(3) Pretrial Disclosures.       |           | X        |

2. The designation of those witnesses whose testimony the party expects to present by deposition, and, if not taken stenographically, a transcript of the pertinent parts of the deposition:

| Deponent/Witness Name  | Page:Line Number   |
|--|--|
| Kobi Chukran – Corporate Designee of<br>Chukran Management Group d/b/a<br>American Protection (should Mr. Chukran<br>not appear as a witness at trial) | Deposition Transcript Volume 1: 19:3 to 27:22; 29:9 to 30:7; 31:4 to 52:1; 60:6 to 63:3; 73:22 to 79:25; 80:19 to 89:18; 92:14 to 94:3; 99:23 to 107:18 Deposition Transcript Volume 2: 138:8 to 144:12; 145:24 to 152:16; 155:7 to 162:8; 165:9 to 171:17; 176:24 to 179:14; 180:8 to 185:13; 186:2-23; 189:3 to 193:13; 195:25 to 203:22: 205:8 to 210:3; 212:12 to 226:21; 228:6 to 237:5; 237:18 to 243:1; 244:5 to 246:8; 247:14- 17; Exhibits 1-20 |

Defendant reserves the right to use additional deposition testimony for the purposes of impeachment or any other purpose permitted by the Federal Rules of Civil Procedure.

3. An identification of each document or other exhibit, including summaries of other evidence separately identifying those the party expects to offer and those it may offer if the need arises:

| Exhibit | Bates No.             | Description                    | Expect to | May   |
|---------|-----------------------|--------------------------------|-----------|-------|
|         |                       |                                | Offer     | Offer |
| 1.      | Produced by           | Contract between American      | X         |       |
|         | American Protection   | Protection and SunPath         |           |       |
|         | (SunPath received     |                                |           |       |
|         | via Plaintiff)        |                                |           |       |
| 2.      | ECF No. 19-1          | Form SunPath Call Center       | X         |       |
|         |                       | Marketing Agreement with       |           |       |
|         |                       | attached Standards of Conduct  |           |       |
| 3.      | Produced by Plaintiff | Plaintiff's Rule 26(a) Initial |           | X     |
|         | (not marked)          | Disclosures                    |           |       |
| 4.      | Produced by Plaintiff | Plaintiff's First Supplemental |           | X     |
|         | (not marked)          | Rule 26(a) Initial Disclosures |           |       |

| 5.  | Produced by Plaintiff | Plaintiff's Second                                     |    | X   |
|-----|-----------------------|--|----|-----|
| 5.  | (not marked)          | Supplemental Rule 26(a)                                |    | A   |
|     | (not marked)          | Initial Disclosures                                    |    |     |
| 6.  | Produced by Plaintiff | Plaintiff's First Responses and                        |    | X   |
| 0.  | (not marked)          | Objections to SunPath's                                |    | A   |
|     | (not marked)          | Discovery Requests                                     |    |     |
| 7.  | Produced by Plaintiff | Plaintiff's First Supplemental                         |    | X   |
| 7.  | (not marked)          | Responses to SunPath's                                 |    | A   |
|     | (not marked)          | Discovery Requests                                     |    |     |
| 8.  | Produced by Plaintiff | Plaintiff's Second                                     |    | X   |
| 0.  | (not marked)          | Supplemental Responses to                              |    | A   |
|     | (not marked)          | Supplemental Responses to SunPath's Discovery Requests |    |     |
| 9.  | Produced by Plaintiff | i i  |    | X   |
| 9.  | (not marked)          | Plaintiff's Third Supplemental                         |    | A   |
|     | (not marked)          | Responses to SunPath's                                 |    |     |
| 10  | D 1 1 1               | Discovery Requests                                     |    | V   |
| 10. | Produced by           | SunPath's First Objections and                         |    | X   |
|     | Defendant (not        | Responses to Plaintiff's                               |    |     |
| 1.1 | marked)               | Discovery Requests                                     |    | V   |
| 11. | Produced by           | SunPath's Supplemental                                 |    | X   |
|     | Defendant (not        | Objections and Responses to                            |    |     |
| 10  | marked)               | Plaintiff's Discovery Requests                         | 37 |     |
| 12. | SUNPATH_SMITH_        | Emails between SunPath and                             | X  |     |
| 1.0 | 00001-8               | American Protection                                    |    | *** |
| 13. | SMITH_00001-20        | Screenshots of Plaintiff's                             |    | X   |
| 4.4 |                       | iPhone Calls   |    |     |
| 14. | SMITH_000031-36       | Plaintiff's Notes Describing                           |    | X   |
|     |                       | Calls Received   |    |     |
| 15. | SMITH_000022-26;      | Emails between Plaintiff and                           | X  |     |
|     | SMITH_000029-30       | American Protection                                    |    |     |
| 16. | Produced by Plaintiff | Plaintiff's Subpoena to                                |    | X   |
|     | (not marked)          | American Protection                                    |    |     |
| 17. | Produced by           | American Protection's Written                          |    | X   |
|     | American Protection   | Response to Plaintiff's                                |    |     |
|     | (SunPath received     | Subpoena   |    |     |
|     | via Plaintiff)        |  |    |     |
| 18. | Produced by           | American Protection's Do Not                           | X  |     |
|     | American Protection   | Call Policy  |    |     |
|     | (SunPath received     |  |    |     |
|     | via Plaintiff); Ex. 6 |  |    |     |
|     | to American           |  |    |     |
|     | Protection            |  |    |     |
|     | Deposition            |  |    |     |
|     | Transcript            |  |    |     |

| 19. | Produced by American Protection (SunPath received via Plaintiff); Ex. 4 to American Protection Deposition Transcript  | American Protection's Sales<br>Script                   | X |   |
|-----|---|---|---|---|
| 20. | Produced by American Protection (SunPath received via Plaintiff); Ex. 5 to American Protection Deposition Transcript  | American Protection Corp. Sales Rules                   | X |   |
| 21. | Produced by American Protection (SunPath received via Plaintiff); Ex. 11 to American Protection Deposition Transcript | American Protection Postcard                            | X |   |
| 22. | Produced by American Protection (SunPath received via Plaintiff); Ex. 10 to American Protection Deposition Transcript | American Protection Letter<br>Advertisement             |   | X |
| 23. | Produced by American Protection (SunPath received via Plaintiff); Ex. 8 to American Protection Deposition Transcript  | American Protection's Sample<br>Subcontractor Agreement | X |   |

| 24. | Produced by                        | Screenshots of American                                | X  |          |
|-----|------------------------------------|--|----|----------|
| 27. | American Protection                | Protection's Inline CRM                                | A  |          |
|     | (not marked); Ex. 9                | System   |    |          |
|     | to American                        | System   |    |          |
|     | Protection                         |  |    |          |
|     | Deposition                         |  |    |          |
|     | Transcript                         |  |    |          |
| 25. | Produced by                        | American Protection's                                  |    | X        |
| 23. | American Protection                | Subcontractor Proposal with                            |    | Λ        |
|     | (not marked); Ex. 12               | Samantha Jaeger  |    |          |
|     | to American                        | Samanna Jaeger   |    |          |
|     | Protection                         |  |    |          |
|     | Deposition                         |  |    |          |
|     | Transcript                         |  |    |          |
| 26. | Referenced in                      | Screenshot of American                                 |    | X        |
|     | American Protection                | Protection's Website's                                 |    |          |
|     | Deposition Day 2 at                | Marketing Partners Page                                |    |          |
|     | 212:6-17                           | 5  |    |          |
| 27. | Produced by Plaintiff              | Screenshots from Florida                               |    | X        |
|     | (not marked); Ex. 19               | Department of Financial                                |    |          |
|     | to American                        | Services Page  |    |          |
|     | Protection                         |  |    |          |
|     | Deposition                         |  |    |          |
|     | Transcript                         |  |    |          |
| 28. | Produced by Plaintiff              | Plaintiff's Subpoena to                                |    | X        |
|     | (not marked)                       | Verizon  |    |          |
| 29. | Produced by Plaintiff              | Verizon Response to                                    |    | X        |
|     | (not marked)                       | Plaintiff's Subpoena                                   |    |          |
| 30. | Produced by Plaintiff              | Plaintiff's Subpoena to AT&T                           |    | X        |
| 21  | (not marked)                       | A TT 0 TT 2  |    | 37       |
| 31. | Produced by Plaintiff              | AT&T's Response to                                     |    | X        |
| 22  | (not marked)                       | Plaintiff's Subpoena                                   |    | V        |
| 32. | Produced by Plaintiff              | Plaintiff's Subpoena to Lumen                          |    | X        |
| 22  | (not marked)                       | Lyman's Dames and to                                   |    | v        |
| 33. | Produced by Plaintiff              | Lumen's Response to                                    |    | X        |
| 21  | (not marked)                       | Plaintiff's Subpoena                                   |    | X        |
| 34. | Produced by Plaintiff (not marked) | Plaintiff's Subpoena to Five9,                         |    | A        |
| 35. | Produced by Plaintiff              | Inc.   |    | X        |
| 33. | (not marked)                       | Five9, Inc.'s Written Response to Plaintiff's Subpoena |    | ^        |
| 36. | Produced by Plaintiff              | List provided by Five9, Inc.,                          |    | X        |
| 50. | (not marked)                       | of Caller IDs Associated with                          |    | A        |
|     | (Hot Harked)                       | American Protection                                    |    |          |
| 37. | Produced by Plaintiff              | Logs Produced by Five9, Inc.                           |    | X        |
| 31. | (not marked)                       | in Response to Plaintiff's                             |    |          |
|     | (Hot marked)                       | Subpoena   |    |          |
| L   |                                    | Suchocur   | I. | <u> </u> |

| 38. | Produced by SunPath | Summary of records relating  | X |
|-----|---------------------|------------------------------|---|
|     | (not marked)        | to Plaintiff's Phone Number  |   |
|     |                     | extracted from Five9 records |   |

Defendant reserves the right to introduce any exhibits identified by Plaintiff and any documents for impeachment or rebuttal evidence.

## **Use of Demonstrative Evidence**

Defendant may use demonstrative evidentiary techniques at trial. This may include the use of a jury notebook (selecting certain exhibits and making copies in a binder for the jurors), enlarged exhibits, and the use of drawings, colors, charts, summaries, or highlighting of portions of select exhibits. Defendant further reserves the right to supplement these disclosures pursuant to Rule 26(e).

December 14, 2022

Respectfully Submitted, **SUNPATH, LTD.** 

By Counsel

/s/ Gregory M. Caffas

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Counsel for SunPath, Ltd.

## **CERTIFICATE OF SERVICE**

I hereby certify that I caused the above and foregoing DEFENDANT SUNPATH LTD.'S RULE 26(a)(3) PRETRIAL DISCLOSURES to be served upon counsel of record in this case via the U.S. District Court CM/ECF System on December 14, 2022.

/s/ Gregory M. Caffas
Gregory M. Caffas